



ESWATINI ELECTRICITY COMPANY (EEC)

Energy for the Future

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NOTICE OF INVITATION FOR EARLY MARKET ENGAGEMENT

Date of Event: 6 July 2026 Time: 12.30PM	Sector: Energy
Title of Event: Early Market Engagement for Activities under ASCENT Project	Country: Eswatini
Project ID: P508960	Region: Southern Africa
Project Name: Accelerating Sustainable and Clean Energy Access Transformation (ASCENT)	Link to Information: https://www.eec.co.sz/electricity/projects/ascent/
Event Arrangement: Hybrid (In person and Virtual)	Registration Email: thobeka.gama@eec.co.sz Registration Link: https://forms.microsoft.com/r/dtuAz7PZtv
Client: Ministry of Natural Resources and Energy and Eswatini Electricity Company	

The Ministry of Natural Resources and Energy with the Eswatini Electricity Company as an implementing agency, are reaching out to invite you to participate in an Early Market Engagement (EME) session for the upcoming high value procurement package financed by World Bank under ASCENT Project to strengthen and expand the electricity network in Eswatini. This session is designed to collaborate and gather the potential bidder's valuable insight and feedback for best outcome of the bidding process as the project develops the package and bidding documents.

The Project aims to rehabilitate the distribution network in existing grid-connected areas across selected towns; construct new transmission lines and sub-stations; and modernize the transmission and distribution networks in different areas of the Country.

The EME will be led by **Mr. Senzo Shongwe, Eswatini Electricity Company Head of Projects.**

1. Objectives of the Early Market Engagement

- To get the international and national market insight on the procurement and improve the attractiveness of the procurement process.
- To enhance the diversity of the market and encourage new potential contractors to participate on the procurement process.
- To improve the employer's requirement, technical specifications, contract terms, risk allocation, remuneration/ costing/ Bill of Quantities model, bid evaluation approach/ weightings.
- Identify any current or potentially innovative developments in the market.
- Receive feedback on the proposed procurement approach and adjust to attract qualified and experienced bidders.
- Current prices, pricing methods and other factors influencing price.
- Identify the risks, incentives and opportunities.

2. Approaches of Early Market Engagement

The Early Market Engagement will be conducted through a Contractor and Supplier Workshop on **06 July 2026 in Manzini Eswatini**. The physical venue of workshop will be **Khanyisa House, Manzini**. Registered contractors and suppliers will also be notified via email. The workshop will be conducted in hybrid format, allowing for both in-person and virtual participation. Contractors and Suppliers are kindly requested to confirm to Eswatini Electricity Corporation (EEC) their participation, either in person or virtually, by **01 July 2026, 17h00 GMT+2** by sending request through the Registration Email shown hereinabove.

The EME process will be conducted in an open and transparent manner, with all discussions being recorded. Commercially sensitive information from suppliers will be kept confidential and not disclosed to participants or any other individuals not officially involved in the EME process.

3. Shared Documents for Early Market Engagement

The documents shared for early market engagement which are listed below can be obtained from our website: <https://www.eec.co.sz/electricity/projects/ascent/>

or can be requested via the email addresses given hereinabove.

- Annex-1: Draft Tender Documents** – (Bidding Procedures, Evaluation Criteria, Technical Requirements, Item list, Tender Requirements.

4. Planned Activities to be Procured

Selection of suppliers will be conducted through competitive international procurement in line with the World Bank Procurement Regulations for IPF Borrowers Procurement in Investment Projects Financing. The proposed packages / contracts along with respective estimated cost are listed below. **The information provided is only indicative and is subject to change.**

Eswatini Electricity Company (EEC)

Contracts	Contract Title/ Description	Category	Estimated Cost (Million US\$)
Contract - 1	Procurement of Electrical Contractors	Small works – Framework agreements	15,520,000
Contract -2	Procurement of Electrical Equipment and Materials	RFB- Framework agreements	26,000,000

5. Timeline for Procurement Process

The activities timeline for early market engagement and procurement process is given hereafter, where the procurement process is subjected to some amendments.

Activity	Timeline
Deadline for expression of interest to attend the EME Session	Wednesday, 01 July 2026
EME Workshop Date	Monday, 06 July 2026.
Date for preparation of the minutes of the session and distribute to participants	07 July, 2026
Estimated date of publication for Bid Invitation on Client & WB website	10 July, 2026
Deadline for bid/proposals submission	11 September, 2026
Anticipated Award Date	09 October, 2026
Due Diligences and contract signing process	23 October, 2026

Meeting link:

Join: <https://teams.microsoft.com/meet/349913890760?p=UPhBZPsMYV8flcJMmB>
Meeting ID: 349 913 890 760
Passcode: 7dQ2P296



The submittal should be presented in English. Further information can be obtained at the address below during office hours from Monday to Friday, 8:15 AM to 4:45 PM .CAT.

Addresses

Eswatini Electricity Company
Attention: Mr. Senzo Shongwe,
Head of Projects
Eswatini Electricity Company.
Eluvatsini House, Mhlambanyatsi Road,
PO Box 258
Tel: +268 2409 4013
E-mail: senzo.shongwe@eec.co.sz

Copy to: Ms. Thobeka Gama,
Procurement Specialist
Email: thobeka.gama@eec.co.sz
Tel: +268 2409 4162

N.B: Physical attendance is not compulsory.



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