



The Kingdom of Eswatini

Eswatini Electricity Company

**REQUEST FOR EXPRESSION OF INTEREST (REOI)
CONSULTANCY SERVICES FOR THE DESIGN AND
IMPLEMENTATION SUPPORT OF THE OFF-GRID
ELECTRIFICATION ACTIVITIES UNDER THE
ACCELERATING SUSTAINABLE AND CLEAN ENERGY
ACCESS TRANSFORMATION IN ESWATINI
(ASCENT-ESWATINI)**

PROJECT ID NO: P508960

Reference No. SZ-ECC-533013-CS-QCBS

CLOSING DATE

27 MARCH 2026

Request for Expression of Interest (REOI)

Country: Kingdom of Eswatini
Name of Project: Accelerating Sustainable and Clean Energy Access Transformation in Eswatini (ASCENT Eswatini) Project
Loan No./Credit No./ Grant No: IBRD-9773-SZ/IDA-7700-SZ
Project ID No.: P508960
Assignment Title: Consultancy Services for the Design and implementation support of the Off-Grid electrification activities.
Reference No. **SZ-ECC-533013-CS-QCBS**

- i. The Government of the Kingdom of Eswatini (GoKE) has received financing from the World Bank toward the cost of the Accelerating Sustainable and Clean Energy Access Transformation in Eswatini (ASCENT Eswatini) and intends to apply part of the proceeds for consulting services.
- ii. The consulting services (“the Services”) include Performing the assignment across the following workstreams
 - a. Workstream A: Market assessment and option analysis (input to scheme design)
 - b. Workstream B: Operating Guidelines and scheme design
 - c. Workstream C: MRV/D-MRV requirements and data governance
 - d. Workstream D: Procurement and Contracting Support (providers and related services).
 - e. Workstream E: Implementation support, Monitoring, Learning and Handover.

The Terms of Reference (TOR) for the primary procurement stage for the assignment can be found on the following website: <https://www.eec.co.sz/tenders/>

- iii. Interested consultants must provide information demonstrating that they have the required qualifications and relevant experience to perform all the services. The following documents shall also be submitted along with the EOI applications by all the consulting firms including each member of JV firms:
 - Copies of certificates of incorporation/registration of the consulting firms
 - Corporate profile of the firm with quality assurance plan, information on organizational strength (Organization structure, number of total staff), availability of licensed software and tools for the execution of the assignment and any other necessary information deemed appropriate.
- iv. The short-listing criteria are:
 - a. At least five (5) years of experience providing consultancy services in off-grid electrification (stand-alone solar/SHS) and/or distributed renewable energy access programs, preferably in Sub-Saharan Africa.

- b. Demonstrated experience designing and operationalising at least two (2) off-grid programs or facilities involving performance-based payments or results-based financing, including development of operating manuals/guidelines and verification-ready procedures.
 - c. Demonstrated experience with product quality assurance frameworks (e.g., VeraSol/Lighting Global or equivalent) and defining service obligations (warranty, after-sales, service network).
 - d. Experience with MRV systems, preferably including digital MRV platforms and data governance (privacy, security, access controls).
 - e. Experience integrating Environmental and Social Framework requirements into private sector delivery programs (screening, OHS/community safety, waste/end-of-life considerations).
 - f. Experience working with utilities, PIUs and/or government agencies in Sub-Saharan Africa; familiarity with World Bank-financed project environments is an advantage.
- v. Consultants may associate with other consultants to enhance their qualifications. Where firms are associating, the submission must include verifiable evidence of association from all the parties. Experience and qualifications of parent or subsidiary of the firm will not be considered for evaluation.
 - vi. All submittal from the consulting firms shall be in English language.
 - vii. The attention of interested Consultants is drawn to paragraphs 3.14 to 3.17 of the fifth edition of the World Bank Procurement Regulations for IPF Borrowers dated September 2023 setting forth the World Bank's policy on conflict of interest.
 - viii. The Consultant(s) shall be evaluated and shortlisted based on the general qualifications, experience and capability. Shortlisted Consultants will subsequently have their RFPs evaluated in accordance with the Quality and Cost Based (QCBS) selection method as per the fifth edition of Procurement Regulations for IPF Borrowers dated September 2023.
 - ix. Interested eligible consultants may obtain further information by sending an email to the address below or visiting during office hours from 10.00 to 16.00 hrs. The Terms of Reference for the proposed consulting services can be downloaded from our website www.eec.co.sz (Tenders) and Eswatini Public Procurement Regulatory Agency www.esppra.co.sz
 - x. Expression of interest must be delivered in a written form (in person or by e-mail) to the address below no later than **1100HRS ON 27 March 2026**

Eswatini Electricity Company
Attn: The Procurement Manager
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Eswatini Electricity Company
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